

- ? Goodwill Ambassador
- ? Intern
- ? Parent Advocate
- ? Performance Coach

Scorecard for

Based Upon Fifty Weeks of Referrals

Referrals Per Week	X Fifty Weeks	Your \$core
1	50	\$ 5,000
3	150	\$15,000
5	250	\$25,000
6	300	\$30,000
10	500	\$50,000

Bonus Scorecard for Interns

Based upon 10% of your referrals pledging their rebates to you for one year to help you with college

Referrals Per Week	X Sponsors	10% Close Rate	Rebate*	Your Bonus \$core	Double Your Close Rate
1	50	5	\$2,000	\$ 10,000	\$ 20,000
3	150	15	\$2,000	\$ 30,000	\$ 60,000
5	250	25	\$2,000	\$ 50,000	\$ 100,000
6	300	30	\$2,000	\$ 60,000	\$ 120,000
10	500	50	\$2,000	\$ 100,000	\$ 200,000

*Rebate: based upon \$40,000.00 per year take home pay X 7% and funded down